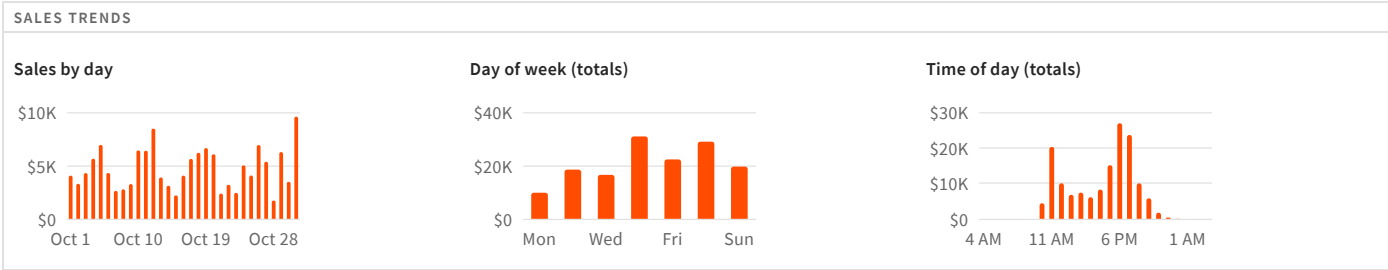


DATE RANGE:
October 1, 2024 - October 31, 2024

SELECTED LOCATIONS:
Smokecraft Modern Barbecue



| REVENUE SUMMARY | | CASH SUMMARY | |
|-----------------|--------------|--------------------------|------------|
| Net sales | \$146,428.98 | Expected closeout cash | \$9,136.47 |
| Gratuity | \$3,195.05 | Actual closeout cash | \$9,139.39 |
| Tax amount | \$14,739.34 | Cash overage/shortage | \$2.92 |
| Tips | \$17,806.92 | Expected deposit | \$3,461.39 |
| Paid in total | \$9,311.11 | Actual deposit | — |
| Total amount | \$191,481.40 | Deposit overage/shortage | — |

| NET SALES SUMMARY | | CASH ACTIVITY | |
|-------------------|--------------|-----------------------|------------|
| Gross sales | \$149,139.30 | Total cash payments | \$2,131.41 |
| Sales discounts | -\$2,650.32 | Cash adjustments | \$540.67 |
| Sales refunds | -\$60.00 | Cash refunds | \$0.00 |
| Net sales | \$146,428.98 | Cash before tipouts | \$2,672.08 |
| | | Tipouts tips withheld | \$0.00 |
| | | Total cash | \$2,672.08 |

| TIP SUMMARY | |
|------------------------|-------------|
| Tips collected | \$17,806.92 |
| Tips refunded | \$0.00 |
| Total tips | \$17,806.92 |
| Tips withheld | -\$423.86 |
| Tips after withholding | \$17,383.06 |

| PAYMENTS SUMMARY | | | | | |
|-------------------------|--------------|-------------|------------|----------|--------------|
| Payment type | Amount | Tips | Grat | Refunds | Total |
| Credit/debit | \$111,687.55 | \$18,008.00 | \$1,870.00 | -\$66.00 | \$131,499.55 |
| Amex | \$18,888.00 | \$2,849.82 | \$908.33 | \$0.00 | \$22,646.15 |
| Discover | \$1,843.25 | \$325.22 | \$0.00 | \$0.00 | \$2,168.47 |
| Mastercard | \$25,392.65 | \$4,355.78 | \$212.98 | \$0.00 | \$29,961.41 |
| Visa | \$65,563.65 | \$10,477.18 | \$748.69 | -\$66.00 | \$76,723.52 |
| Gift Card | \$351.83 | \$0.00 | \$0.00 | \$0.00 | \$351.83 |
| Cash | \$2,131.41 | \$182.00 | \$0.00 | \$0.00 | \$2,313.41 |
| Other | \$53,604.18 | \$18.28 | \$1,447.82 | \$0.00 | \$55,070.28 |
| Check | \$7,438.88 | \$0.00 | \$1,447.82 | \$0.00 | \$8,886.70 |
| Doordash | \$16,403.59 | \$0.00 | \$0.00 | \$0.00 | \$16,403.59 |
| Ezcater | \$6,099.30 | \$0.00 | \$0.00 | \$0.00 | \$6,099.30 |
| Grubhub | \$1,480.68 | \$18.28 | \$0.00 | \$0.00 | \$1,498.96 |
| Ubereats | \$22,181.73 | \$0.00 | \$0.00 | \$0.00 | \$22,181.73 |
| Subtotal | \$167,774.97 | \$18,208.28 | \$3,317.82 | -\$66.00 | \$189,235.07 |
| Deposit sales collected | | | | | \$2,246.33 |
| Total | | | | | \$191,481.40 |

| UNPAID ORDERS SUMMARY | |
|-----------------------|--------|
| Unpaid amount | \$0.00 |

| SALES CATEGORY SUMMARY | | | |
|----------------------------|-----------------|------------------------|------------------------|
| Sales category | Items | Net sales | Gross sales |
| Bottled Beer | 124 1.32% | \$623.50 0.43% | \$665.00 0.45% |
| Draft Beer | 751 8.00% | \$6,250.29 4.27% | \$6,411.00 4.30% |
| Food | 7,122 75.90% | \$127,357.64 86.98% | \$129,364.29 86.74% |
| Liquor | 591 6.30% | \$8,234.87 5.62% | \$8,644.00 5.80% |
| NA Beverage | 639 6.81% | \$2,011.11 1.37% | \$2,075.48 1.39% |
| No Sales Category Assigned | 1 0.01% | \$25.00 0.02% | \$25.00 0.02% |
| Non-Grat Svc Charges | 12 0.13% | \$286.52 0.20% | \$286.52 0.19% |
| Retail | 15 0.16% | \$255.00 0.17% | \$255.00 0.17% |
| Wine | 129 1.37% | \$1,385.05 0.95% | \$1,413.01 0.95% |
| Total | 9,384 | \$146,428.98 | \$149,139.30 |

| REVENUE CENTER SUMMARY | | | |
|------------------------|-----------------|-----------------------|-----------------------|
| Revenue center | Items | Net sales | Gross sales |
| Private Events | 279 2.97% | \$2,511.00 1.71% | \$2,511.00 1.68% |
| Bar | 1,161 12.37% | \$16,567.67 11.31% | \$17,482.37 11.72% |
| Dining Room | 3,565 37.99% | \$55,535.15 37.93% | \$57,166.69 38.33% |
| Carryout/Delivery | 638 6.80% | \$11,190.32 7.64% | \$11,286.40 7.57% |
| Patio | 476 5.07% | \$7,310.16 4.99% | \$7,318.16 4.91% |
| Catering | 1,552 16.54% | \$21,600.82 14.75% | \$21,660.82 14.52% |
| Grubhub | 62 0.66% | \$1,346.08 0.92% | \$1,346.08 0.90% |
| DoorDash | 530 5.65% | \$10,060.00 6.87% | \$10,060.00 6.75% |
| Uber Eats | 1,121 11.95% | \$20,307.78 13.87% | \$20,307.78 13.62% |
| Total | 9,384 | \$146,428.98 | \$149,139.30 |

| SERVICE MODE SUMMARY | | | |
|----------------------|-----------------------|-----------------------|--------------|
| | Quick Service | Table Service | Total |
| Net sales | \$68,918.93 47.07% | \$77,510.05 52.93% | \$146,428.98 |
| Total guests | 2,077 46.74% | 2,367 53.26% | 4,444 |
| Avg/Guest | \$33.18 | \$32.75 | \$32.95 |
| Total payments | 967 42.34% | 1,317 57.66% | 2,284 |
| Avg/Payment | \$78.39 | \$64.82 | \$70.56 |
| Total orders | 971 48.12% | 1,047 51.88% | 2,018 |
| Avg/Order | \$70.98 | \$74.03 | \$72.56 |
| Turn time | 1:06:41 | 1:01:02 | 1:03:44 |

| SERVICE CHARGE SUMMARY | | |
|------------------------------|--------------|----------------------|
| Service charge | Count | Amount |
| Large Party Service Charge | 59 66.29% | \$1,089.81 31.30% |
| Delivery Fee | 14 15.73% | \$105.00 3.02% |
| Catering Delivery Fee | 4 4.49% | \$200.00 5.74% |
| Catering Service Charge | 8 8.99% | \$86.52 2.49% |
| Event Admin Fee | 4 4.49% | \$2,000.24 57.45% |
| Total service charges | 89 | \$3,481.57 |

| DISCOUNT SUMMARY | | |
|-------------------------------------|------------|-------------------|
| Discount | Count | Amount |
| \$10 Off \$40 Purchase Dine In Card | 6 | \$60.00 |
| Bar Promo | 19 | \$468.50 |
| Birthday Rewards | 1 | \$10.00 |
| Employee Discount - Check | 18 | \$187.55 |
| Employee Discount - Item | 14 | \$167.19 |
| Investor | 2 | \$51.08 |
| Manager Comp - Check | 3 | \$61.75 |
| Manager Comp - Item | 3 | \$69.85 |
| Manager Meal | 25 | \$392.80 |
| Marketing | 5 | \$577.15 |
| Open \$ Check | 3 | \$19.00 |
| Recovery | 25 | \$546.95 |
| Reward Dollars | 5 | \$38.50 |
| Total discounts | 129 | \$2,650.32 |

| VOID SUMMARY | |
|------------------|------------|
| Void amount | \$1,309.75 |
| Void order count | 61 |
| Void item count | 91 |
| Void amount % | 0.9% |

| DINING OPTION SUMMARY | | | |
|-------------------------|-----------------|-----------------------|-----------------------|
| Dining option | Orders | Net sales | Gross sales |
| Uber Eats - Delivery | 354 17.54% | \$19,635.28 13.41% | \$19,635.28 13.17% |
| Grubhub - Takeout | 36 1.78% | \$1,346.08 0.92% | \$1,346.08 0.90% |
| DoorDash - Delivery | 177 8.77% | \$9,488.77 6.48% | \$9,488.77 6.36% |
| Delivery | 5 0.25% | \$13,361.05 9.12% | \$13,361.05 8.96% |
| Dine In | 1,095 54.26% | \$80,605.91 55.05% | \$82,808.37 55.52% |
| Uber Eats - Takeout | 18 0.89% | \$672.50 0.46% | \$672.50 0.45% |
| Take Out | 304 15.06% | \$19,903.46 13.59% | \$20,349.42 13.64% |
| Toast Delivery Services | 15 0.74% | \$844.70 0.58% | \$906.60 0.61% |
| DoorDash - Takeout | 14 0.69% | \$571.23 0.39% | \$571.23 0.38% |
| Total | 2,018 | \$146,428.98 | \$149,139.30 |

| SERVICE / DAYPART SUMMARY | | | |
|---------------------------|-----------------|-----------------------|-----------------------|
| Service / day part | Orders | Net sales | Gross sales |
| Lunch | 657 32.56% | \$54,719.26 37.37% | \$55,388.74 37.14% |
| Dinner | 1,313 65.06% | \$89,588.61 61.18% | \$91,569.04 61.40% |
| No Service | 1 0.05% | \$0.86 0.00% | \$0.86 0.00% |
| Late Night | 47 2.33% | \$2,120.25 1.45% | \$2,180.66 1.46% |
| Total | 2,018 | \$146,428.98 | \$149,139.30 |

| TAX SUMMARY | | |
|-----------------------------------|----------------|------------|
| Tax rate | Taxable amount | Tax amount |
| State Tax | \$117,396.22 | \$7,054.61 |
| Local Tax | \$117,396.22 | \$4,701.83 |
| Arlington Retail Tax | \$195.00 | \$11.70 |
| Marketplace facilitator tax | — | \$2,879.98 |
| Remitted by 3rd Party | \$20,307.78 | \$1,349.14 |
| Remitted by Restaurant | \$23,683.29 | \$1,530.84 |
| Toast marketplace facilitator tax | — | \$91.22 |
| Remitted by Toast | \$910.50 | \$91.22 |
| Non Taxable | \$649.53 | — |